

Premium

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Chubb makes four MENA appointments

Chubb has announced four appointments to its underwriting team in MENA, as it continues to build its insurance capabilities in the region.

Adam Groves currently senior underwriter, Oil and Energy for Chubb in MENA, has been promoted to the role of regional manager, Oil and Energy, MENA. In his new role, Groves will contribute to the development of Chubb's underwriting industry strategy and have responsibility for its implementation across the region, leading the growth and profitable development of Chubb's energy portfolio in MENA.

Groves has significant experience in MENA's energy sector, having worked with a wide range of clients within the region's energy broking sector. He joined Chubb's MENA team in 2014 as Energy senior underwriter. Previously, he held the position of assistant vice president - Energy Client Executive at Marsh. He will continue to be based in Dubai, reporting to Mojgan Khoshabi, regional managing director for Chubb in MENA.

Jack Watson has been appointed to the role of assistant underwriter, Oil and

Energy, MENA. Based in Dubai, Watson will contribute to the development and profitable growth of Chubb's energy portfolio across the region and will support the wider energy underwriting team. He relocated to Dubai in 2013 from the UK and has built a wide range of experience and knowledge of the market and culture in the region. Prior to joining Chubb, Watson held underwriting roles at Liberty and United Insurance. His appointment is effective immediately and he will report to Groves.

Iheb Ghileb, currently Property and Terrorism underwriter for Chubb in MENA has been promoted to the role of Senior Property and Terrorism underwriter in MENA. In his new role, Ghileb will continue to be based in Bahrain, and will contribute to the development and profitable growth of Chubb's property and terrorism insurance portfolios in the region. He has ten years of insurance industry experience. He joined Chubb in 2013 as Property and Construction Underwriter in the company's Tunis office. Prior to this, he held a series of underwriting roles for Best Re in Tunis.

Batool Ali, currently assistant underwriter,

Oil and Energy, MENA, has been appointed to the role of assistant underwriter, Property, MENA.

Based in Bahrain, Ali will contribute to the development and profitable growth of Chubb's property insurance portfolio in the region, with responsibility for both fire and political violence product lines. Ali joined Chubb in 2010. Her appointment is effectively 1 April.

Ghileb and Ali will report to Warda Habib, regional property underwriting manager for Chubb in MENA.

Khoshabi said: "The four appointments underline our commitment to investing in a strong, locally empowered underwriting team with a deep understanding of the regional risk landscape. Adam's and Iheb's well-deserved promotions reflect their successful track record in the region since they joined Chubb. Jack is already building a solid market reputation while Batool has already distinguished herself as an underwriter and will help build up our presence in property and political violence. I am looking forward to working with all three in their new roles."

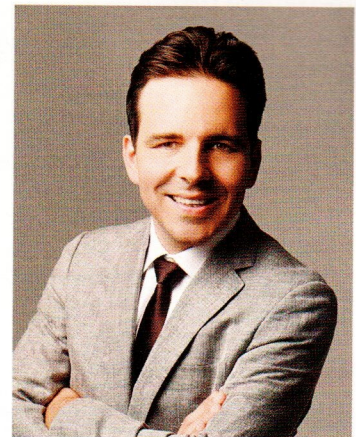
AU Group opens subsidiary in Dubai

AU Group, a broker exclusively specialised in trade credit insurance, financing and management of trade receivables, has opened a new office – AU Group Middle East – in Dubai to provide trade credit insurance to local and global clients.

AU Group Middle East is led by **Aurélien Paradis**, who has more than 10 years' experience in the trade credit insurance industry in Europe and in the Middle East. The AU Group team in Dubai will bring strong expertise in trade credit insurance.

"We are delighted to open this new office in Dubai which enhances the international presence of AU Group. AU Group Middle East will support our global business development strategy which will allow us to serve our global clients even better," said Jean-Claude de Lassée, Chairman of AU Group.

AU Group has been at the forefront of the development of trade credit insurance since 1929, structuring trade credit insurance solutions for businesses, initially in Europe and later globally.



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Dubai -P.O. Box:50251, Dubai, UAE.
Tel. No. +971-4-3379800, +971-4-3377888,
Fax: +971-4-3378001
E-mail: hodubai@gargashinsurance.com

Sharjah -P.O. Box:33140, Sharjah, UAE.
Tel. No. +971-6-5754848, Fax: +971-6-5754847
E-mail: sharjah@gargashinsurance.com

Abu Dhabi -P.O. Box:107001, Abu Dhabi, UAE.
Tel. No. +971-2-6717100, Fax: +971-2-6762855
E-mail: abudhabi@gargashinsurance.com



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